

CURRICULUM VITAE

Personal Details

Name: Saul Estrin

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Recent Employment:

Currently, *Professor of Managerial Economics and Strategy, London School of Economics*
Founding Head of Department of Management, LSE 2006-12

Deputy Head of Department, Strategy and Resources, LSE, 2015 – 2016

Professor of Economics, London Business School, 1991-2006

Administrative Roles at London Business School (LBS)

Acting Dean 2001 – 2002

Deputy Dean, Faculty and Academic Planning 1998 – 2004

Subject Area Chair, Department of Economics 1994 – 1998

Research and Policy Research Leadership

Steering Committee, Emerging Markets Forum, Oxford University 2006 -

Deputy Director, Entrepreneurship@LSE, 2015 - 2016

Director, CIS-Middle Europe Centre, London Business School 1996 – 1999

Research Director, Centre for New and Emerging Markets, London Business School, 2000 – 2006

Teaching and Executive Education

MSc, MBA and EMBA courses in foreign direct investment, international business, international strategy, entrepreneurship and emerging markets

BSc and MSc Managerial Economics

Numerous open enrolment Executive Courses at LSE and LBS on business strategy, emerging markets, entrepreneurship, international business, 1997-2017

Customized Executive Education courses for a variety of large companies including M&S, Shell, HSBC, General Motors, BA and World Bank, IMF and EBRD.

Selected Recent Publications (from more than 100 papers in refereed journals generating more than 15,000 google citations).

Fourteen books and edited volumes

Brownfield Entry in Emerging Markets”, (2001), with K Meyer, *Journal of International Business Studies*, Vol. 32, No.3, pp. 575-84

The determinants of foreign direct investment into European transition economies (2004), *Journal of Comparative Economics*, Vol. 32, No. 4, pp 775 – 787.

Why did Transition Economies Choose Mass Privatization”, (2005), with J Bennett and J Maw, *Journal of the European Economic Association*, Vol. 3, pp 567-575.

“How Transition Paths Differ: Enterprise Performance in Russia and China”, (2007), with S Bhaumik, *Journal of Development Economics*, Vol. 82, No. 2, pp 374 – 392.

“The Performance Effects of Business Groups in Russia”, (2009), with S Poukliakova and D Shapiro, *Journal of Management Studies*, Vol. 46, No. 2, pp. 393 - 420

“Institutions, Resources and Entry Strategies in Emerging Economies”, (2009), with K Meyer, S Bhaumik and MW Peng, *Strategic Management Journal*, Vol. 30, No. 1, pp. 61 – 80.

“Institutions and Entrepreneurship Development in Russia: A comparative perspective”, (2008), with R Aidis and T Mickiewicz, *Journal of Business Venturing*, Vol. 23, No. 6, pp. 656 – 672.

“The Effects of Privatization and Ownership in Transition Economies”, (2009), with E Kocenda, J Hanousek and J Svejnar, *Journal of Economic Literature*, Vol. 47, No. 3, pp. 699 – 728.

“The Role of Informal Institutions in Corporate Governance: Brazil, Russia, India and China Compared”, (2011) with M. Prevezer, *Asia Pacific Journal of Management*, Vol. 28, No. 1. pp 41 –67.

“Shadow Economy and Entrepreneurial Entry” with T. Mickiewicz, (2012), *Review of Development Economics*, 16:4 pp.559-578.

“Which Institutions Encourage Entrepreneurial Growth Aspirations?” (2013), with T. Mickiewicz and J. Korostoleva, *Journal of Business Venturing*, 28(4), 564-80

“Institutional Determinants of New Firm Entry in Russia” (2013) with R. Bruno and M. Bychkova *Review of Economics and Statistics* 95 (5), 1740-1749.

Regulatory Barriers and Entry into a New Competitive Industry” (2013) with J Bennett, *Review of Development Economics*, 17(4), 685-98.

“Local Context and Global Strategy: An Integration Responsiveness Export-Oriented Framework to Subsiding Strategy” (2014) (with K. Meyer) *Global Strategy Journal* 4, 1, 1– 19.

“Social Influence and Returnee Entrepreneurship: A Case of India” (with F. Qin) (2015), *Strategic Entrepreneurship Journal*, 9, 3, 226–242.

“Home country institutions and the internationalization of state owned enterprises: A cross-country analysis” (K. Meyer, B. Nielson, & S. Nielson) (2016), *Journal of World Business*, 59, 2, 294-307.

Estrin, Saul and Mickiewicz, Tomasz and Stephan, Ute (2016) Human capital in social and commercial entrepreneurship *Journal of Business Venturing*, 31 (4).

Estrin, Saul and Nielsen, Bo B. and Nielsen, Sabina (2016) Emerging market multinational companies and internationalization: the role of home country urbanization *Journal of International Management*.

Carney, Michael and Shapiro, Daniel and Estrin, Saul and Zhixiang, Liang (2018) National institutional systems, foreign ownership and firm performance: the case of understudied countries *Journal of World Business*.

Estrin, Saul and Meyer, Klaus E. and Pelletier, Adeline (2018) Emerging economy MNEs: how does home country munificence matter? *Journal of World Business*, 53 (4). 514-528. ISSN 1090-9516

Estrin, Saul and Pelletier, Adeline (2018) Privatization in developing countries: what are the lessons of recent experience? *World Bank Research Observer*, 33 (1). 65-102. Acs, Zoltan J. and Estrin, Saul and Mickiewicz, Tomasz and Szerb, László (2018) Entrepreneurship, institutional economics, and economic growth: an ecosystem perspective *Small Business Economics*, 51 (2). 501-514.

Bruno, Randolph Luca and Campos, Nauro F. and Estrin, Saul (2018) Taking stock of firm-level and country-level benefits from foreign direct investment *Multinational Business Review*

Selected Fellowships and Councils

President, European Association for Comparative Economic Systems, 2014-2016
Research Fellow, Centre for Economic Policy Research (CEPR), London
Research Fellow, Institute for the Study of Labor (IZA), Bonn, Germany
Associate Fellow, Green Templeton College, Oxford

Selected Governance Roles

Academic Panel, Postcomm, 2000 - 2006
Panel member, Utility Appeal Tribunal, States of Guernsey, 2003 - 2008
Governor, London Business School, 1996 – 2004
Board Member, Barings Emerging Europe Fund 2004-2016
Member of Trium Vice Deans Board (LSE- NYU - HEC Global Executive MBA)